

Appendix F

EVALUATION FORMS

ESCO Cover Sheet
Phase I Written Proposals
Phase II Client References
Phase III Oral Interview
Evaluation Tabulation Sheet

ESCO Cover

Project Name _____

Firm's Name:					
Web Site:					
Mailing Address:			Physical Address:		
City:	State:	Zip:	City:	State:	Zip:
County:			County:		
Phone:			Fax:		
1st Contact Person:			Title:		
Phone:			E-mail:		
2nd Contact Person:			Title:		
Phone:			E-mail:		

Phase I	Experience	Management	Technical	Financial	Total by Rater
Rater 1					
Rater 2					
Rater 3					
Rater 4					
Total Cumulative					

Phase II	Experience	Management	Technical	Financial	Total by Rater
Rater 1					
Rater 2					
Rater 3					
Rater 4					
Total Cumulative					

The Agency Project Manager (APM) should verify the tabulations. Once verified the ESCOs with the three highest scores will be invited to the Oral Evaluation. If the ESCO is selected to be on the short list, the APM should initial the box below

Agency Project Manager (signature)

'Name of Institution'
Energy Performance Contracting Project
Phase I Evaluation
Written Qualifications

ESCO Name: _____

Raters Name: _____

Note: The following evaluation criteria can be added to or changed in accordance with the agencies specific needs. It is recommended that each of the criteria be weighted to reflect its importance to the project goals.

Instructions: Please note the difference between the rankings of “Not Acceptable” and “Unable to Rank:” If the rater feels he/she does not have the expertise or knowledge to rank a specific criterion, please indicate “No Value (NV) under “Unable to Rank”. This ranking will not penalize the respondent. If a respondent fails to address a specific criterion or is non-responsive to any criteria, please indicate “Not Acceptable” (0 points), this ranking will be factored into the overall ranking for the responding firm.

Phase I Written Proposal Evaluation Form

ESCO Name: _____

Experience:

Level of past experience with similar projects							
5 points <input type="checkbox"/>	4 points <input type="checkbox"/>	3 points <input type="checkbox"/>	2 points <input type="checkbox"/>	1 point <input type="checkbox"/>	0 points <input type="checkbox"/>	Unable to Rank (No Value) <input type="checkbox"/>	Comments
Qualifications of key personnel assigned to this project							
5 points <input type="checkbox"/>	4 points <input type="checkbox"/>	3 points <input type="checkbox"/>	2 points <input type="checkbox"/>	1 point <input type="checkbox"/>	0 points <input type="checkbox"/>	Unable to Rank (No Value) <input type="checkbox"/>	Comments
Ability to achieve projected energy savings on past projects							
5 points <input type="checkbox"/>	4 points <input type="checkbox"/>	3 points <input type="checkbox"/>	2 points <input type="checkbox"/>	1 point <input type="checkbox"/>	0 points <input type="checkbox"/>	Unable to Rank (No Value) <input type="checkbox"/>	Comments
Amount of experience arranging project financing							
5 points <input type="checkbox"/>	4 points <input type="checkbox"/>	3 points <input type="checkbox"/>	2 points <input type="checkbox"/>	1 point <input type="checkbox"/>	0 points <input type="checkbox"/>	Unable to Rank (No Value) <input type="checkbox"/>	Comments

Management:

Overall responsiveness to project goals							
5 points <input type="checkbox"/>	4 points <input type="checkbox"/>	3 points <input type="checkbox"/>	2 points <input type="checkbox"/>	1 point <input type="checkbox"/>	0 points <input type="checkbox"/>	Unable to Rank (No Value) <input type="checkbox"/>	Comments
Quality of project summary							
5 points <input type="checkbox"/>	4 points <input type="checkbox"/>	3 points <input type="checkbox"/>	2 points <input type="checkbox"/>	1 point <input type="checkbox"/>	0 points <input type="checkbox"/>	Unable to Rank (No Value) <input type="checkbox"/>	Comments
Quality of project history documentation							

5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Quality of sample training description							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Clarity of standard billing procedures and <i>Customer Savings Report</i>							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Approach to construction scheduling							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Attractiveness of sample contract							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Technical:

Quality of approach to projects technical design							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Quality of sample savings measurement and verification plan							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Accuracy and clarity of baseline calculations and quality of computer modeling programs							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Method(s) for determining and making baseline adjustments							

5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Accuracy and clarity of methods for measuring and documenting energy and other cost savings							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Quality of sample savings measurement and verification report							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Quality of technical audit and analysis procedures							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Understanding of the existing building conditions, systems, operations, and schedules							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Quality and attractiveness of approach to project operation and maintenance							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Quality of Sample Maintenance Plan							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Quality of approach and project commissioning and Sample Commissioning Plan							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Quality of Sample Investment Grade Technical Audit							

5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>							

Financial

Financial soundness of ESCO							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Estimated audit cost							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Attractiveness of ESCOs proposed fee calculation							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Accuracy and clarity of methods to determine dollar value of energy savings							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Attractiveness of proposed savings guarantee and methods of reconciliation							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Attractiveness of ESCOs preferred approach to project financing							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Phase II Client Reference Interview Evaluation Form

ESCO Name:	Interviewer Name:
Date of Call:	Phone #:
Person Contacted:	Title:
Facility Name:	Use:
Site/Location:	Project Cost:
Project Summary: 	
This form has been prepared as a guide to be used when conducting phone interviews with previous clients of the contractor. Please use the space provided with each question to elaborate on and discuss any problems or instances.	

Experience:

How do you rank your satisfaction with achieved energy savings to date?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the overall competence of the ESCO's project staff?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the ESCO's ability to complete the project on schedule?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Management:

How do you rank the frequency and clarity of the ESCO's communication with project personnel?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the ESCO's responsiveness and cooperation with specific staff requests regarding problems with the project?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the ESCO's management of subcontractors?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the ESCO's coordination of construction scheduling with the facility staff?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Technical:

How do you rank the quality of the projects technical design?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the quality of technical training provided by the ESCO?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the ESCOs understanding of your facility's equipment and systems?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the comprehensiveness of the retrofits designed and installed by the ESCO?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

How do you rank the quality of equipment commissioning?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the reliability of equipment performance?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the quality of maintenance and monitoring services?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the quality of the projects technical documentation performed by the ESCO?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Quality and attractiveness of approach to project operation and maintenance							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank your satisfaction with the ESCO's method of measuring and documenting project savings?							

Financial

How do you rank the ESCO's ability to arrange timely and attractive project financing?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank your satisfaction with the terms of the energy savings guarantee?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the reasonableness of project costs and ESCO fees for services?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

The following questions are for **discussion only**; they will not be ranked. Please have the client references respond to the following questions and record their responses.

1. Why did you select this particular Energy Service Contractor (ESCO)?

2. If you could change any aspect or provision of your contract with this ESCO, what would that change be and why?

3. Would you enter into another contract with this company? Why or why not?

Selection to Oral Interview Tabulation

Phase I					
	Experience	Management	Technical	Financial	Total Cumulative
ESCO 1					
ESCO 2					
ESCO 3					
ESCO 4					
ESCO 5					
ESCO 6					

Phase II					
	Experience	Management	Technical	Financial	Total Cumulative
ESCO 1					
ESCO 2					
ESCO 3					
ESCO 4					
ESCO 5					
ESCO 6					

	Phase I	Phase II	Total Cumulative	The ESCOs with the three highest scores make up the short list, which will be used to make a final selection.
ESCO 1				
ESCO 2				
ESCO 3				
ESCO 4				
ESCO 5				
ESCO 6				

After tabulation the raters should initial their concurrence of the three listed as the three to be invited to Oral Interview.

ESCOs To Be Invited To Oral Interviews

Dear ESCO:

The oral interview process has been chosen to preserve the integrity of each contractor's specific technical proposal. It is anticipated that this competitive format will encourage contractors to fully disclose their unique solutions for the energy-saving potential for the facility. Each ESCO should be prepared to present an estimate of the range of energy and demand savings available in the facility and should be able to provide a basis for that estimate. Each ESCO will also be asked to estimate the range of gross annual utility cost savings available in the facility and should be able to provide a basis for the estimate.

Logistics

Oral Presentations/Interviews: (schedule approximately 2 ½ hours)

Date: _____

Time: _____

Location: _____

Please notify _____ by 5:00 P.M., at least two days prior to your scheduled day and time, if you will have any special requirements regarding presentation media (i.e. slide projector, overhead projector, screens, easels, etc.). Also, please let us know the expected number of people in your party so that we may adequately accommodate them.

Interview Format

30-Minute ESCO Presentation—Companies will be limited to no more than a 30-minute presentation to overview their qualifications and approach to the proposed project. This should include design, construction, financing, training, O & M services, performance monitoring, and performance enhancement. A detailed description of the responsibilities assigned to each member of the project team over the life of the project is requested.

Questions and Comments (1 hour)—The remaining time will be used to ask specific questions. The company will be asked to respond to direct questions posed by the evaluation team during this portion of the interview process. The company will not be required to prepare formal responses in advance of the interview. In the event specific items are noted during the interview process which need clarification, the ESCO will be asked to provide a written explanation.

Site Specific Segment (1 hour)—This segment will focus on the firm's technical approach to improve energy costs at the facility. ESCOs should be prepared to respond to specific technical questions. (Contracting agency may attach interview topics and site specific questions with this letter.)

Sincerely,

Contact Person,
Title

Interview Topics

Interview topics can include any questions that arise during any portion of the evaluation process. The following are suggested interview topics for the questions and comments portion of the interview:

1. Accuracy of predicted performance on past projects installed or managed by the firm.
2. Ability to complete construction on schedule.
3. Methodology used to calculate project savings, measure performance, and assign dollar calculate savings over the term of the contract.
4. Method of project financing.
5. Proposed arrangements for equipment service and maintenance provisions over the contract term.
6. Typical ECM Equipment Replacement Schedule.
7. Terms of the guarantee offered to insure the project's financial performance.
8. The firm's preferred approach to project financing.
9. Key provisions and flexibility of legal agreement submitted.

Site Specific Topics

In this segment the evaluators' focus is on the technical approach to improving energy efficiency and reducing energy costs **at the facility or facilities in the proposal**. The following are suggested site-specific topics:

1. Technical measures likely to be included in a contract; measures that merit more study; and measures previously proposed which seem likely to be rejected.
2. Site-specific operational and maintenance changes proposed.
3. Estimated range of energy and demand savings available and the basis for those estimates.
4. Estimated range of gross annual energy and operational cost savings available and the basis for those estimates.
5. Specific methods of equipment and performance monitoring

Phase III Oral Interview Evaluation Form

ESCO Name: _____	Facility Name:
ESCO Representative	Interviewer Name:
<p>Each oral interview can range from one to three hours in length. The interviews should be structured beginning with a 30-minute formal presentation by the ESCO. All members of the evaluation team should have the opportunity to ask questions as they arise. It is recommended that two sets of questions be prepared in advance, one set should be asked of all ESCOs and another based on the ESCO's individual proposals. It is suggested that each ESCO be ranked immediately following their oral interview. At the conclusion of all oral interviews the evaluators may discuss their impressions and re-rank the ESCOs.</p>	
<p>This form has been prepared as a guide to be used when conducting phone interviews with previous clients of the contractor. Please use the space provided with each question to elaborate on and discuss any problems or instances.</p>	

Experience:

Describe the qualifications and responses of technical design personnel.							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
Describe the adequacy.							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the ESCO's ability to complete the project on schedule?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Management:

How do you rank the frequency and clarity of the ESCO's communication with project personnel?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the ESCO's responsiveness and cooperation with specific staff requests regarding problems with the project?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the ESCO's management of subcontractors?							

5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the ESCO's coordination of construction scheduling with the staff?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	

Technical:

How do you rank the quality of the project's technical design?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the quality of technical training provided by the ESCO?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the ESCO's understanding of your facility's equipment and systems?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the comprehensiveness of the retrofits designed and installed?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the quality of equipment commissioning?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the reliability of equipment performance?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the quality of maintenance and monitoring services?							
5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	
How do you rank the quality of the projects technical documentation performed by the ESCO?							

5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>							

Quality and attractiveness of approach to project operation and maintenance

5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>							

How do you rank your satisfaction with the ESCO's method of measuring and documenting project savings?

Financial

How do you rank the ESCO's ability to arrange timely and attractive project financing?

5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>							

How do you rank your satisfaction with the terms of the energy savings guarantee?

5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>							

How do you rank the reasonableness of project costs and ESCO fees for services?

5 points	4 points	3 points	2 points	1 point	0 points	Unable to Rank (No Value)	Comments
<input type="checkbox"/>							

